



# Samapta Kumar Rajbongshi

Senior Project Manager

## Contact

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### Address

Dhaka, Bangladesh

## Language

Bengali – Native

English – Fluent

## Awards

Oct 2019 | Australia Bangladesh  
Solar Power Ltd.

**The Best Employee of the Year**

May 2015 | Australia Bangladesh  
Solar Power Ltd.

**The Best Employee of the Year**

## Experience

### 2005 – 2025

Australia Bangladesh  
Solar Power Ltd.

### General Manager

- Oversee daily operations of the PV module manufacturing and solar project development business.
- Coordinate cross-functional teams to drive operational efficiency and product quality.
- Possess expert knowledge in sourcing raw materials, necessary machinery, and production equipment from premier local and international sources.
- Develop and execute optimized import strategies to reduce freight costs and import duties, ensuring full regulatory compliance.
- Communicate with authorities to obtain essential permits and clearances for timely project delivery.
- Prepare and manage documentation and communications for local and international tenders.
- Lead and supervise junior technical teams responsible for providing 24/7/365 after-sales service to project-based clients.
- Foster and maintain strong relationships with clients and stakeholders to ensure high customer satisfaction.

## Education

### 1998 – 2000

Bangladesh  
Polytechnic Institute

### Diploma in Electrical Engineering

Completed with excellent grades and real-time skills

## Expertise

- Project & Operations Management
- International Sourcing & Procurement
- Import Policy & Logistics Optimization
- Tender & Proposal Documentation
- Technical Team Leadership
- Strategic Planning & Execution
- Client Communication & Relationship Management
- After-Sales Service Management
- Renewable & Sustainable Energy Systems