

# Adel Collado

*In the business world, everyone is paid in two coins: cash and experience. Take the experience first; the cash will come later.*

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## EXPERIENCE

### **Strauss Business Funding , WY — Sales Rep**

Jun 2014 - July 2020

Lead generation, marketing, loans processing, and web development.

### **Prime Property Partners , WY— Sales Rep**

MONTH 2020 - MONTH 2023

lead generation & Sales liaison for Private lenders & investors

### **Carbon AI Marketing , DR— Owner**

MONTH 2020 - MONTH 2023

lead generation for funders . Carbon AI Marketing , Project Engineer.  
Developer

### **Carbon AI Funding , WY— Owner**

MONTH 2020 - MONTH 2023

Funding Broker, managed team of 30 agents

## EDUCATION

### **Rutgers University , NJ — Associate Degree**

Sep 1999- April 2001

Associates of Science in Marketing,

## About Me

I am a highly motivated and experienced Customer Service and Sales Representative with over 15 years of experience in the financial services industry. I have a proven track record of success in providing excellent customer service, generating leads, and closing sales. I am also proficient in SEO, marketing, and web design.

I am fluent in English and Spanish and I am currently learning Python, MATLAB, C/C++, ROS, and API Engineering. I am confident that I can make a significant contribution to your team.

## SKILLS

Customer service

Tele-Sales

Problem-solving

Communication

Teamwork

Salesforce

## AWARDS

Employee of the Year award

Prime Property Partners

Highest ranking sales in the company

## LANGUAGES

English- Native

Spanish-Native

Portugal-fluent

