# **CONTACT ME**



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#### **EDUCATION**

Masters in Marketing University of the Punjab

#### **SKILLS**

- · Market Analysis
- · Campaign Management
- · Client Relationship Building
- · Sales Strategy
- · Data Analysis
- · Team Collaboration
- · Presentation Skills
- Communication
- Social Media Marketing
- Adaptability
- · Problem Solving
- Time Management
- Detail-Oriented
- Creativity
- Goal-Oriented
- Microsoft Office Suite
- Customer Service
- Organizational Skills
- Leadership
- Negotiation

#### **LANGUAGE**

English

Punjabi

Urdu



# **Sehrish Lateef**

#### **PROFESSIONAL SUMMARY**

Dedicated and experienced educator with over 10 years of teaching expertise in various educational institutions. Proven track record of fostering a dynamic and engaging learning environment. Skilled in data management and supervision, with a keen eye for detail and a commitment to excellence. Adept at simplifying complex mathematical concepts for students and promoting their academic success. Seeking opportunities to continue making a positive impact in the field of education.

### **WORK EXPERIENCE**

#### **Marketing & Sales Internship**

2022 July - 2022 September

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- Spearheaded the conception and execution of innovative marketing campaigns, resulting in a notable 15% surge in brand visibility.
- Played a pivotal role in crafting persuasive sales presentations, contributing to a substantial 10% increase in client acquisitions during the internship tenure.
- Conducted comprehensive market research and competitor analysis, providing key insights that informed strategic decision-making processes.
- Proactively managed customer relationships, ensuring high levels of satisfaction and gathering valuable feedback for continuous process improvement.
- Assumed a central role in maintaining and updating the customer database, optimizing overall operational efficiency through meticulous attention to detail.

# **CERTIFICATIONS**

- Certified on sports day
- · Certified fashion design course
- · Certificate decoration class room
- Sliver medalist on sports day
- · Second position in 8th class and got a reward as a cup

#### **VOLUNTEER SOCIAL WORK**

Engaged in community outreach programs, demonstrating a commitment to social responsibility. Contributed time and skills to local charities, fostering a sense of community and making a positive impact. Participated in fundraising events, demonstrating organizational and leadership skills. These experiences enhanced my ability to connect with diverse audiences and strengthened my dedication to community service