

Ken Mandigma

Blockchain Consultant | Business Development | Sales & Marketing
Operations | Partnership | Events

Work Experience

Business Development Executive

April 2023 to July 2023 | Coinstore

As BDE, I maximize financial gain and customer satisfaction. This involves researching new markets, organizing client meetings, promoting our offerings, providing valuable feedback, and fostering strong customer relationships to drive our company's success.

Chief Operating Officer

August 2021 to Present | Metasoft Ventures Co. / 8CHAIN

As COO of 8CHAIN, I strategize, scale operations, manage people, build marketing, engage stakeholders, assess risk, and drive the business forward. I have an extensive executive network and expertise in the crypto space, including blockchains and smart contracts.

Chief Operating Officer

August 2020 to January 2023 | AXS Holdings Corporation

As COO of AXSHC, I lead and oversee all operations, ensuring efficiency, growth, and strategic success.

Senior Site Officer

December 2019 to December 2020 | Global Estate Resorts Inc.

As a SSO, I help clients find their perfect home within their budget, using my local market expertise. I advise on property requirements, oversee open houses, and provide valuable insights on prices, mortgages, and market conditions.

Senior Property Consultant

July 2018 to December 2019 | Megaworld Corp.

My role is to guide clients in making sound property investment decisions. I work with buyers and sellers to help them achieve their objectives, utilizing business, interpersonal, and organizational skills. I stay updated with the current property market, provide ethical advice, find suitable properties within their budget, and negotiate the best deals possible.

Sales & Tech Representative

March 2014 to June 2015 | Transcom Worldwide

As a Sales & Technical Representative at a BPO Company, I provide technical and sales support to customers. My duties include answering inquiries, troubleshooting issues, resolving disputes, and offering product information.

Software

MS Office Suite | Google Workspace | Zoom | Lark | Figma | Notion
Slack | Asana | Keynote | Canva

Education

2018 | College
University of Santo Tomas, PH

2015 - 2018
Student Organizations

Phone
+63 917-770-8872

Marketing Management

UST SOCC, PJMA,
USTJMA, CBASC

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About

With a versatile background spanning diverse industries, I offer extensive experience tailored for the blockchain sector. As a Business Development Executive at Coinstore, I optimized financial gain and client satisfaction. My role as COO at Metasoft Ventures Co. / 8CHAIN showcased strategic prowess in scaling operations, stakeholder engagement, and leveraging a strong crypto network. Earlier as COO at AXS Holdings Corp., I excelled in operational leadership. Leveraging local market insights, I guided clients as Senior Site Officer at Global Estate Resorts. As a Senior Property Consultant at Megaworld Corp., I honed advisory and negotiation skills, while my role as Sales & Tech Representative at Transcom Worldwide cultivated customer-centricity.