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# Lemuel Ugiomoh

Business Development

## PROFILE



I'm a proficient business development professional with 5+ years of experience. I'm highly vast in leadership, problem solving, critical thinking, business planning, marketing strategy, research analysis, business modeling etc. I've gone through business, management and sales courses with Havard University and Columbia University in the City of New York.

## EXPERIENCE



**2021 – 2021** **ASSET FINANCE, Estonia** **BUSINESS DEV. EXECUTIVE**

Setup and managed the marketing campaign of the organization with a team of brilliant individuals

**2020-2021** **PICKMEUP Technologies Inc. (Remote)** **BUSINESS DEV. EXECUTIVE**  
**San Francisco, California 94107**

Worked directly with the CEO of the company with regards to the development and expansion of the company. The Job also involved marketing the company to Venture Capitalists and Angel Investors.

**2019-2020** **GRATITUDE India (Remote)** **SALES EXECUTIVE**  
**Mumbai 400064**

Joined a team of professionals from around the world with the aim of increasing the online engagement of the company.

## EDUCATION



**2018-2023** **Abubakar Tafawa Balewa** **BACHELOR OF TECHNOLOGY**  
**University, Bauchi**

INFORMATION TECHNOLOGY

Courses: Computer science, e-Commerce/ e-Business, Innovation management and technology, Visual Programming etc.

**2018-2019** **Google Digital Skills for Africa** **CERTIFICATE**  
**DIGITAL MARKETING**

Courses: Social Media Marketing, Search Engine Optimization, Essentials in Online Marketing, Cost per click (CPC) etc.

## SKILLS



Business Intelligence



Sales



Communication



Marketing



Project Management



ROI/ Data Analysis



## COURSES



**2020**

**CERTIFICATE**

**University of Marlandx**

Innovative Business Models

**2022**

**CERTIFICATE**

**Indian Institute of Managementx**

Consumer Behavior

**2022**

**CERTIFICATE**

**The University of Edinburghx**

Marketing

## HOBBIES



Cinema



Music



Videogames



Theatre



Books



Travelling

## REFERENCES



**DENNIS ZULU**

**DIRECTOR**

International Labor Organization (ILO) Director for Nigeria,  
Ghana, Liberia, Sierra Leone, The Gambia, & Liaison  
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