# Damilare Ola

#### Freelance Email Marketing Specialist

**\$** 879-785-4617

**Q** Lagos, Nigeria

@ 1damilare.ola@gmail.com

## **SUMMARY**

Experienced email marketing specialist with a proven track record of developing and executing successful campaigns.

Proficient in Mailchimp, Constant Contact, Klaviyo, PipeDrive, Hubspot, and Marketo, with strong writing and editing skills and the ability to analyze and optimize campaigns based on data.

Experience working with CRM systems and email automation tools, and a deep understanding of email deliverability best practices.

Certified in email marketing.

## **EXPERIENCE**

#### Freelance Email Marketing Specialist

#### Upwork.com

- 🛗 2022 Ongoing 🛛 🛿 San Francisco, California, United States
- Earned a Rising Talent badge within a month of joining the platform
- Created an email marketing strategy that increased repeat buying from 20% to 35%
- Created effective email marketing campaigns that garnered excellent open and click through rates (over 30% open and over 3% click)
- Achieved 15% growth in user sign-ups by using email marketing campaign
- Created compelling outbound email marketing campaigns, consistently achieved a 35% open rate

#### Freelance Writer

#### Fiverr.com

🛗 2021 - 2022 🛛 🛛 Zurich, Switzerland / Remote

- Completed multiple fixed projects with positive feedback and 5-star ratings
- Wrote social media content that generated leads for several brick-andmortar businesses
- · Brainstormed ideas as a team of 5 writers for feature stories on local events
- Successfully delivered 9 translation documents in accurate and timely manner
- Conceptualized and wrote over 15 articles about technology for print and online versions of the magazine

#### Freelance Web Designer

#### Fiverr.com

- 🛗 2021 2022 🛛 🛿 Tel Aviv-Yafo, Israel
- 40+ successfully completed projects and evaluated with the highest grade
  (5) by the clients
- Expertise in creating functional and user-friendly websites that are fast, responsive, and look beautiful on any device
- Created an e-commerce store that processes over \$100k in monthly sales without any customer service issues or product returns

## EDUCATION

#### Education & Biology

Obafemi Awolowo University,lle-Ife

GPA **3.98 /** 5.0 Attps://rebrand.ly/g9emzge

### SKILLS

Market Research	Lead Generation
Email Automation	n Email Copywriting
Klaviyo Email	Campaign Optimization
Email Deliverabili	ty Data Scraping
Marketing Strate	ду
Cold Email Camp	aign
Campaign Manag	gement
Ecommerce Mark	ceting Strategy
Email Design	ActiveCampaign
Mailchimp En	nail Template
Shopify	

## LANGUAGES

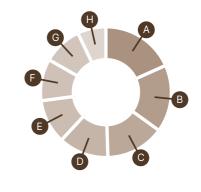
English Native	•••••
<b>Spanish</b> Beginner	•••••
<b>German</b> Beginner	

## **FIND ME ONLINE**

https://www.linkedin.com/in/dami lareola/

🌔 @iam\_damilareola

# **MY TIME**



A	Reading
В	Discussing ideas
С	Family and friends
D	Planning
E	Busness developing
F	Looking for new clients
G	Training
H	Relaxing