# Murat ÇİFTCİ

# Textile Technology Production Manager and Specialist



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**()** Married **()** 29/08/1969

# EDUCATION

#### Faculty of Fine Arts, Industrial Design Master Degree Marmara University 2004 – 2006 | Turkey

Marmara University has an International Equivalency.

**Textile Engineering Bachelor Degree Marmara University** 1988 – 1992 | Turkey

**İstanbul Textile High School** İstanbul, Turkey

LE MAIL

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My wide-ranging contributions that I will make to you are as follows with general headings.

1.) I identify quality problems and find permanent solutions.

2.) I enhance product quality and quantity through efficient use of machinery.

3.) I foster a company culture that promotes employee loyalty and motivation.

4.) I highlight and enhance the company's brand, increasing its reputation.

5.) I strive to complete tasks and assignments on time and without errors.

6.) I contribute to workplace health and safety.

7.) If you desired, I provide training to employees on machinery, increasing their knowledge and awareness of safe working practices.

King Regards.

# PROFESSIONAL EXPERIENCE

#### Swass Textile Company Strategic Decisions Consultant and Production Investment Consultancy

2018 - present | Turkey

Strategic Decisions Consultant and Production Investment Consultancy of Swass Textile Company. I am directing the establishment of an integrated textile factory in a closed area of 70 decares in Turkey, Kırkalareli Industrial Zone. This Factory will work with a green energy certified and zero waste system. I make and implement decisions such as determining and deciding the machines required for production, determining the hourly and weekly production values of the machines, setting up the machines and making trial production, determining the products to be produced and their features, determining the personnel needs and characteristics.

Contributions I can make to you; protecting and developing quality production, your external evaluations, increasing and maintaining your production, management support, worker trainings and the works you want from me.

I am currently running the project of an industrialist to establish an integrated textile factory. This project will be finished at the end of August 2022. I am open to job offers from abroad (Canada, America). I accept to work in the establishment projects of new textile spinning, weaving, knitwear enterprises and in the production, quality and quality control stages of established factories.

#### My skills include:

- Organizing Production Management.

- Establishing and operating Total Quality Control Systems, as well as monitoring their implementation.

- Ensuring machine and resource efficiency by determining and implementing techniques for the efficient use of machinery and raw materials.

- Building and fostering a collaborative work environment by forming production teams.

- Motivating individuals to work willingly and happily without breaking their spirits. I aim to achieve higher productivity and quality with satisfied employees.

- Conducting thorough research to facilitate stress-free and accurate decision-making in strategic decision-making processes.

- Researching, designing, and implementing training programs for employee development and personal growth.

- Proficient in operating all types of Textile Yarn Machines.

- Knowledgeable about various types of yarns and fabrics, and capable of explaining their production processes.

- I constantly on focus the competitors in the market. To stay ahead of them, I establish research and development teams to foster the development of innovative products.

- I can recognize textile yarn machines by their sounds. I can determine if they are malfunctioning, jammed, or in need of lubrication, solely based on their sounds. The sounds of the machines sound like Rock Music to me. If a machine doesn't work, it actually tells you "today there is no job and no money". For this reason, I admire the joyful working sounds of the machine.

#### Altıntaç Integrated Textile Factory Production Manager

2011 – 2017 | İstanbul, Turkey

I became the Production Manager of Altıntaç Integrated Textile Factory, Istanbul. Here I managed the production of Fiber, Yarn and Woven Fabrics. In particular, this company, which works in the field of upholstery, home textile fabrics and curtains, had quality and chaos problems. First of all, I worked on creating a team spirit, systematizing production, eliminating interdepartmental competition and creating cooperation , developing and sharing common happiness and satisfaction values, and ensuring efficient and correct use of machines.

## LANGUAGES

#### English

C1 Highly proficient in speaking and writing

### DECLARATION

Since I was 14 years old, I have worked at every stage and machine of textile fiber and yarn manufacturing and at every management level. I know how to maximize quality while taking into account costs. I am ready to provide added value to you with my work experience and academic knowledge. I attach importance to work discipline, work peace, trust and creating a safe working environment within the company.

#### 2005 - 2011

International, Russian and Asian Economic Crisis Period. During this period, many factories around the world and in Turkey were closed. During this period, I gave training to the factories on planned and efficient use of machinery, foreign market search techniques and efficient use of resources within the company. I provided training and production consultancy to various textile factories.

#### Turkish Textile Industrialists' Businessmen's Association 1999 – 2004 | Turkey

Meanwhile, Turkish Textile Industrialists' Businessmen's Association offered me "Management, Planning, Know-How, Establishing Team Culture, Quality Production" courses and trainings for Member Factories. This association is a large association with more than 4000 factories in Turkey as members. Thanks to this association, I had the opportunity to go to many countries and fairs abroad. At here, I wrote three books to be distributed to Foundation and union member factories. I started to give lectures to all personnel in member factories. (Dear Businessman and Industrialist Halit Narin, Prof. Dr. Cemil Kıvanç and Lawyer Levent Gülez were Board Members during this period)

I wrote four boks for the Turkish Textile Industrialists Employers' Union. These books that I've written ;

- Internal Communication Techniques and Application.
- Techniques of Using Textile Machinery Efficiently (Yarn Production, Woven Fabric and Knitted Fabric)
- Total Quality Management and Implementation Techniques in Textile Companies.
- Establishing and Operating an Efficient Production Line in accurdance with Customer Demands in Textile Apparel Companies.

#### İstanbul Aydın Textile

#### **General Production Manager**

1997 - 1999 | Turkey

I became the General Production Manager of the same factory. I started making all the decisions myself. Production planning - implementation, creation of quality, meeting with the customer, deciding on machine purchases, arranging shifts, etc. During this period, I realized 65% growth of the factory. Quality values increased and stabilized, customers' trust in the company increased, employees' loyalty to the company increased.

#### İstanbul Aydın Textile

#### **Production Manager**

1994 - 1997 | Turkey

• I did the work of directing the production, arranging the revisions of the machines making decisions, planning the workers, monitoring the production and quality. Due to the fact that I previously worked as an official of the quality control department, the establishment of quality in production here became the basis for me.

#### Istanbul Aydın Textile

#### **Textile Physics Laboratory Specialist.**

1992 - 1993 | Turkey

- I made quality tests of fibers, yarns and fabrics.
- I checked whether the customers wanted the features in the products. This led me to learn the features and production stages of quality textile products.
- I studied all the quality assessments and statistical results of Textile Products. As you know, in order for factories to make a profit, it is very important that their production is of high quality and that this quality is followed.