

## ERIC BENJAMIN VEGA DOMINGUEZ, M&AP.

Panamanian, born in Chitre, Herrera on Septiembre 28, 1986

Phone.: (+507) 6779 2988

Email: erixvega@yahoo.com



## ACREDITATION

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- may/2020 **Mergers & Acquisitions Professional Certificate**  
**Institute for Mergers, Acquisitions and Alliances**  
**Austria**
- jan/2018 **Advanced Valuation Certificate**  
**Stern New York University**  
**USA**
- abr/2016 **Seminar: Theories and tools of the Harvard Negotiation Project**  
**CMI International Group - Panama**
- sep/2013 **Security Broker and Analyst Exam**  
**Panamanian Security Market Superintendence**  
(Superintendencia del Mercado de Valores)

## EDUCATION

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- Sept/2010 – Feb/2011 **University of Glamorgan, Wales, UK**  
**Exchange semester**  
Subjects covered: Accounting Research Management and Methods, Contemporary Issues in Accounting and Corporate Governance.  
Description: Exchange Winter Semester 2010/11, integrated in the Master of Science in International Finance in Germany (see next).
- Sept/2009 – Feb/2011 **Hochschule für Wirtschaft und Umwelt Nürtingen-Geislingen, Germany**  
**European School of Finance**  
**Master of Science in International Finance**  
Accredited by: The FIBAA and the German Stock Exchange.  
Relevant Subjects: Equity Capital Markets & Alternative Investments, Applied International Corporate Finance, Derivatives & Financial Engineering, Scientific Research and Quantitative Methods and Financial Analysis.
- Jan/2004 – May/2007 **Santa Maria la Antigua Catholic University**  
**Bachelor degree in Banking and Finance**  
Focus: Finance, Banking, Accounting, Economics and Business.
- Jan/2004 – May/2007 **Santa Maria la Antigua Catholic University**  
**Diploma in Management**

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## EXPERIENCE

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may/2019-today

### **Independent Financial Advisor**

- Business Valuation and special valuation services
- M&A Advisor
- Outsourcing of Equity research report
- Financial modeling advisor
- Special project management

apr/2015 – may/2019

### **Inmobiliaria Casas Grandes**

#### ***Corporate and Financial Analyst***

- Budget building, analysis and controlling of processes
- Financial modeling and business valuation for management purposes
- Relationship management with Banks and Investors
- Internal Audit

*Reference*

#### **Luis Ayala**

CEO at Inmobiliaria Casas Grandes  
+507 6615-4246

feb/2014 –mar/2015

### **Banco General, S.A.**

#### ***HighEnd Mortgages Officer***

- USD \$24 million of highend mortgages structured

*Reference*

#### **Evelyn de Van Hoorde**

High End Mortgage Manager at Banco General  
+507 6618-7509

oct/2012 – nov/2013

### **Columbus Frontiers Investment Management**

#### ***Investment and Banking Analyst***

- Investment analysis
- Pitchbook building for the fund's Limited partners
- Real estate market analysis and presentation

*Reference*

#### **Melissa Saucedo**

Head of Legal at Prival Bank  
Former – Head of Legal at Columbus  
+507 6678-4686

may/2012-oct/2012

### **Ross&Ros Consulting Firm**

#### ***Associated Financial Advisor***

- Company valuation
- Financial diagnostic
- Financial and business performance analysis
- Building business plan for client's external users (i.e. Banks)
- Relationship with business sellers and potential Investors
- Marketing of the firm's services

*Reference*

#### **Odalys Del Carmen Rodríguez**

Independent Consultant  
Former – Firm administrator  
+507 6267-5951

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Sept/2011-Feb/2012

### **Calesa Group**

#### ***Senior Financial and Management Analyst***

Responsibilities:

- Financial and Management analysis of the seven (7) companies within Calesa group
- Financial analysis published with the Quarterly Financial Report sent to the Panamanian Exchange Oversight (Superintendencia del Mercado de Valores de Panamá)
- Participation in several project of program implementation or management analysis.

*Reference*

#### **Carlos Zapata Martins**

CFO at EPA Group

Former – CFO at Calesa Group

+507 6677-7638

jan/2007 – mar/2009

### **KPMG Panama**

#### ***Financial Auditor***

Involved in:

- Financial Statements audit of Banks
- Checking of local and international regulations compliance

*Reference*

#### **Karla Pinilla Álvarez**

Accounting Businesses Manager at Morgan & Morgan Group

Former- Colleague and leader of the Audit team

+507 6949 1090

## ACHIEVEMENTS

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Mar/2009 – Mar/2011

I gained a full Scholarship by the National Secretary of Science, Technology and Innovation (SENACYT from Panama) and the Deutscher Akademischer Austauschdienst (DAAD from Germany), to study a Master of Science in International Finance at the University of Nürtingen, Germany.

## SKILLS AND INTEREST

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### **Language:**

Spanish: Mother tongue  
English: Fluent  
German: Intermediate, Level B1

### **Informatics:**

Office Advanced  
@Risk Advanced  
Oracle Intermediate  
Bloomberg Basic

## RECOMMENDED BOOKS

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The future of private equity – Mark Bishop  
Barbarians at the gate - Bryan Burrough  
Alejandro Magno – Robin Lane Fox  
Damodaran on Valuation – Aswath Damodaran  
The Hero with a Thousand Faces – Joseph Campbell



**NYU | STERN**

This is to certify that

**ERIC VEGA DOMINGUEZ**

Has successfully completed all requirements of

**THE NYU STERN CERTIFICATE IN ADVANCED VALUATION**

Leonard N. Stern School of Business  
New York University

Aswath Damodaran  
Professor of Finance, NYU Stern

AN EDUCATION IN **POSSIBLE**



**imaa** | Institute for Mergers,  
Acquisitions & Alliances

confers the right to use the

**Mergers & Acquisitions Professional (M&AP)**

designation to

**Eric Benjamín Vega Domínguez**

for fulfilling all the requirements prescribed for this designation  
subject to fulfilling the ongoing obligations of an M&AP charterholder,

Charterholder No. 551



Vienna, 6 May 2020

Prof. Dr. Christopher Kummer

Institute for Mergers, Acquisitions and Alliances (IMAA)

\* For the standing of charterholder check: [www.imaa-institute.org/verify](http://www.imaa-institute.org/verify)



**imaa** | Institute for Mergers,  
Acquisitions & Alliances

**Eric Vega**

has successfully completed the online live valuation training with Prof. Aswath Damodaran. This course provides an understanding of the different methods for valuation and how to apply these with a special focus on companies in extraordinary and challenging circumstances. The duration and content of the online training is the same as the onsite valuation training.

Certificate No. 632

Online, November 11, 2020

  
Prof. Aswath Damodaran

