# Mostafa Moradi

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# Summary

I am an experienced Product Manager with a proven track record of developing and launching successful startups. Since 2012, I have been working in software development as a Product Manager, leading the development of several multi-sided platforms using Agile and Scrum methodology. Additionally, I have extensive experience in Blockchain and Web3 development, having served as a Product Manager and Product Owner since 2018 in the industy. My expertise in EVM networks has allowed me to develop several Dapps, Defi, and NFT products. With my strong background in business, economy, software development, and marketing, I am capable of developing online businesses from scratch, including product strategy, product goals, wireframing, prototyping, MVP development, launch, and marketing strategy. I have a passion for innovation and disruptive startups, and I am confident in my ability to drive growth and success for any organization I work with.

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Most roles that i was responsible about during this time :

- Product director
- Product manager
- Product owner
- •Business developer
- •Defi expert

Skils :

- •Agile Scrum EBM
- •Risk Impact management prioritising
- •Business analysis and requirement elicitation (BABOK)
- Professional Product Owner
- •Adobe XD figma
- •Product design (User story/wireframe/prototyping)
- •Jira confluence Git
- •CI/CD pipeline Docker
- •Smart contracts solidity Web3js etherjs
- •Python / flask / pandas / numpy
- •Remix truffel

# Experience

# Product Owner

Tavana Financial Services Oct 2022 - Present (7 months) as a product owner i was responsible about product goal and product backlog product strategy and prioritize PBI, coordinate scrum team and close collaboration with stakeholders in order to develop Brokerage marketer application and PWA Order management system .

#### Blockchain Consultant

#### Metraa

Dec 2022 - Present (5 months) Tokenize real state industry and property using blockchain and DLTs analysis market, business goals and product strategy business model and product design lead technical, product and design team to integration software with blockchain and token economy

#### Chief Product Officer

#### کارچین | CarChain

Apr 2022 - Dec 2022 (9 months)

design and implement distributed open source protocols, microservices, gateway and client apis. business design based in DLT infrastructure and open source, building enterprise blockchain service and tokenize transportation industry . we develop new business model based on web3 infrastructure for transportation services .

Ethereum Virtual Machine compatible networks Smart contracts and protocols **Microservices** API and SDK Dapps



### Senior Product Manager

Cryptana

Dec 2021 - Oct 2022 (11 months)

i was responsible about a domain of products, prioritising according to risk and impact. Design and develop tools for traders who trade digital assets on CEX and DEX, develop risk management analysis, online realtime trading journal and calculation profit - lost, sub order - child order - sob position and smart order management for traders ...

algorithm trading (CEX "develop some strategies and smart trading on Binance" DEX "develop some strategies like arbitrage bots based on Defi")

Microservice Agile - scrum

user center design automation test and CICD

#### ᅇ web3 Product Manager

کارچین | CarChain Mar 2021 - Apr 2022 (1 year 2 months) Dapp ,Utility Token, ICO Global transportation service based on blockchain technology smart contract development

EVM based compatible Blockchains structure design decentralized application development web3 JS - ether JS - swift JS - solidity - Node JS Blockchain based business design - Token economy - business model

## **Blockchain Consultant**

#### MetaScaling

Nov 2020 - Dec 2021 (1 year 2 months) develop trade strategy and risk management model for trader based in Defi develop portfolio tracker and analysis for portfolio manager blockchain advisor and consultant , blockchain based project research on-chain data structure for trader team

## 🕐 Product Manager

Namaline نمالاین Apr 2019 - Dec 2020 (1 year 9 months) online exhibition platform, Hold your own global exhibition.. business design and requirement elicitation coordinate design team , develop team , business develop , marketing team and stake holders to deliver products on time according to budgets and stake holder needs . Define goal and product strategy for team and stake holders

# CEO

#### Foodjoo

Jun 2012 - Nov 2020 (8 years 6 months) Business design and develop from scratch, organization lead foodjoo was a startup with a pioneer approach in food and beverage industry, it helped supplier (restaurant) to intrudes and sale there product and services in platform to customers . we developed it in 3 major version and release to fulfill user needs online ordering food platform Multi side platform design Multi side platform develop Business intelligence service Logistics Business design Growth engine design Human resource Agile software development + 50.000 user acquisition location based + 400 daily order handling on demand + 3 major version released

+ 40 contributor

#### Researcher

entrepreneurship club of persian gulf university

Oct 2017 - Sep 2020 (3 years) Foodjoo r&d

## Co-Founder

Foodjoo Sep 2012 - Sep 2020 (8 years 1 month)

#### Mentor Mentor

entrepreneurship club of persian gulf university Feb 2020 - Feb 2020 (1 month)

# Education

## Payame Noor University (Distance Education)

18, Business Administration and Management, General 2014 - 2018



# 🚱 Mahan Business School

18, Master of business administration Oct 2020 - Jan 2022

# **Licenses & Certifications**

Data Science Orientation - Coursera

# Skills

Blockchain Architecture • Smart Contracts • Tokenization • token economy • Software Development • Data Analysis • Financial Analysis • blockchain fundamental • Wireframing • Product Road Mapping