## Vafa Abdolmaleki

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Highly motivated and results-oriented individual seeking a challenging role where I can leverage my excellent communication skills, adaptability, and strong work ethic to contribute to the company's success.I am particularly drawn to your commitment to support people As a highly motivated and results-oriented individual with 10 years of experience in Kasra Industrial vacuum representator and sales person, I am confident that my skills and experience align well with the requirements of this position. In my current role as Industrial and Central Vacuum representative and salesperson at Kasra Industrial Vacuum Company, I have consistently exceeded expectations in increasing sales. I have contributed to over 1500 clients. Proven ability to learn quickly, collaborate effectively, and thrive in both team and individual settings. Also as a building constructor for about 15 years I have managed and build over 30 units and being closely connected to buyers and real state market; I know alot about ups and downs and community enthusiasm for real state market. Active listener and eager to contribute to a dynamic environment and dedicated to achieving ambitious goals. A technology lover person and got some knowledge about AI.

## **Professional Appointments**

- Industrial and central vacuum representor and sales person in Kasra Industrial Vacuum Company. Mazandaran, Iran, since 2014.
   As a sales manager in the middle east's leading central and industrial vacuum company, I liaise extensively with clients and agencies, and also manage a significant volume of customer service inquiries.
- building builder, Mazandaran, Iran, Since 2010
  Extensive interaction with diverse personnel; including employees and contractors, has significantly enhanced my expertise in both professional and client relationships.

## Education

- Bachelor of English Education, BIHE, Tehran, Iran, completed in 2011
- Training course in interior design, University of Tehran, Tehran, Iran, completed in 2012
- Training course in financial market University of Yale, Online course, Since 2025