## NOVA GROUP x YAN DIGITAL

Partnership Project



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## **YAN's History**

**2002** Established FORUM YEUAMNHAC.COM

## 2006

Established YAN ONLINE COMPANY

## 2009-2012

Established YAN TV, YAN News 2021

Established DAN JSC. and GDL JSC. under YAN Group

60+

Team members

**300+** Nationwide Collaborators

> **100+** Clients from Local to Global



and

## Why us

### Leading Communities & Fanpages in Vietnam

Followed by the trend of using Facebook among all generations, YAN is proud to dominate Top 1 Facebook, Instagram since 2012 with diverse interest pillars for the Vietnamese Market

## One-stop shop house to offer integrated plans

With the strong background as Media Publisher in Vietnam & the experience over a long period in Viet Nam, we offer the tailor-made strategic communication plan & execution plan for our Clients & Partners.

## Dedicated team with high responsibility

We provide quick support within the committed scope every 24/7. Moreover, our Client Service team is willing to consult you how to conduct projects most effectively anytime.

A COMPREHENSIVE A-Z INTEGRATING MEDIA, PRODUCTION, DIGITAL INNOVATIONS FOR THE "NEW NORMAL" TO A UNIVERSE OF OVER 100M ORGANIC FOLLOWERS

## **Partners**

We understand that the strategy of "standing on the shoulders of Giants." always works, so we keep stretching ourselves to the Big Agencies & Media Partners to reinforce the Media Coverage for our Clients.



## **Global Strategic partners**



## **Our Clients**

As YAN's Ecosystem has been built up & has recruited members since 2002, our members have grown up along the time with us. With the clear vision & positioning, we are proud to be the "voice" of the Young of Viet Nam together with the strong ecosytem, we can serve diverse industries such as F&B, FMCG, Banking, Automobile,...



## **Our Services**

### STITCHING TOGETHER A COHESIVE DIGITAL/SOCIAL CAMPAIGN



# Welcome to YAN'S UNIVERSE



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## YAN NETWORK have been dominating top 1 Facebook ranking since 2012 The largest media The second largest media fanpage in Vietnam fanpage **YAN News YAN TV** 11,239,518 20,187,398 **ORGANIC ORGANIC** followers followers

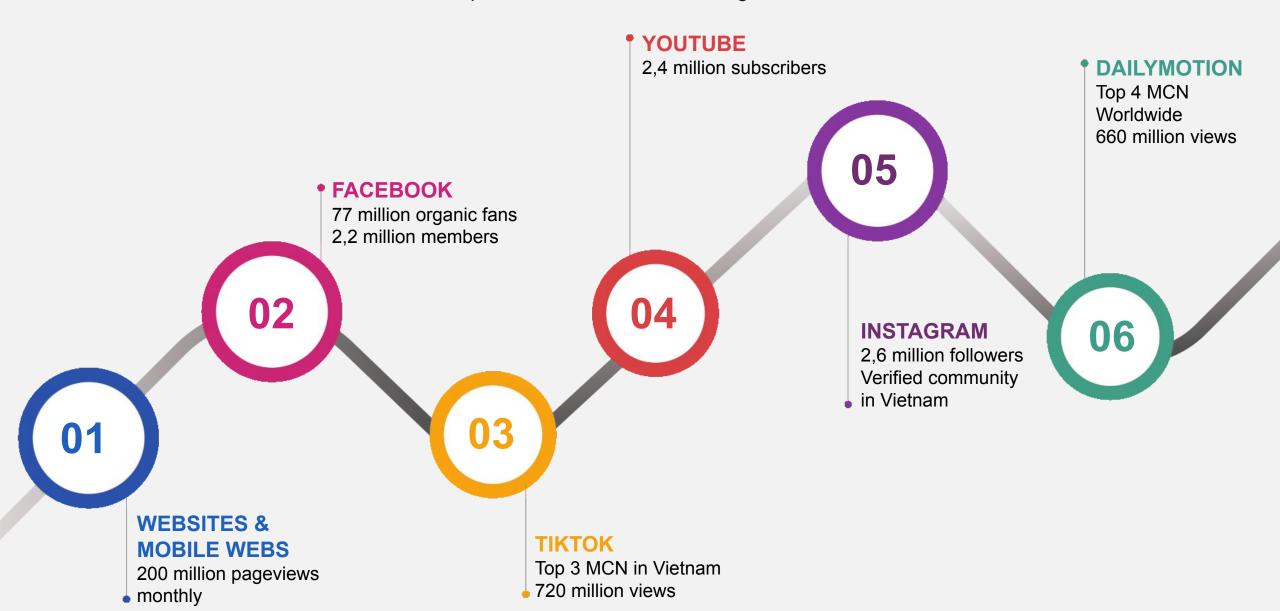
## The universe of community & fanpages

YAN is the leader in community building with the strong ecosystem below:

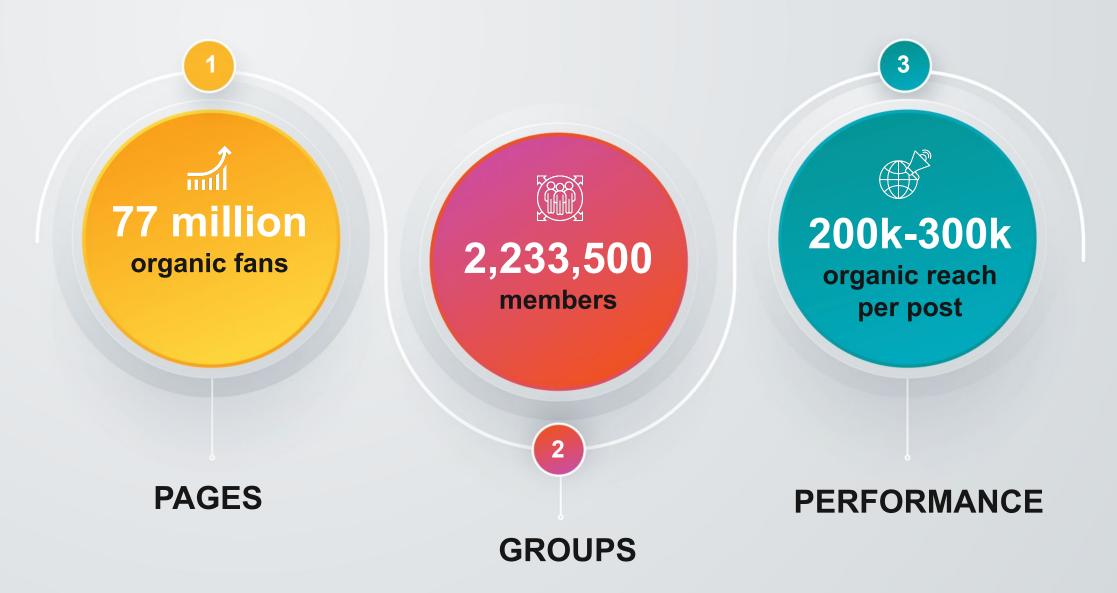


## The universe of more than 100 million followers

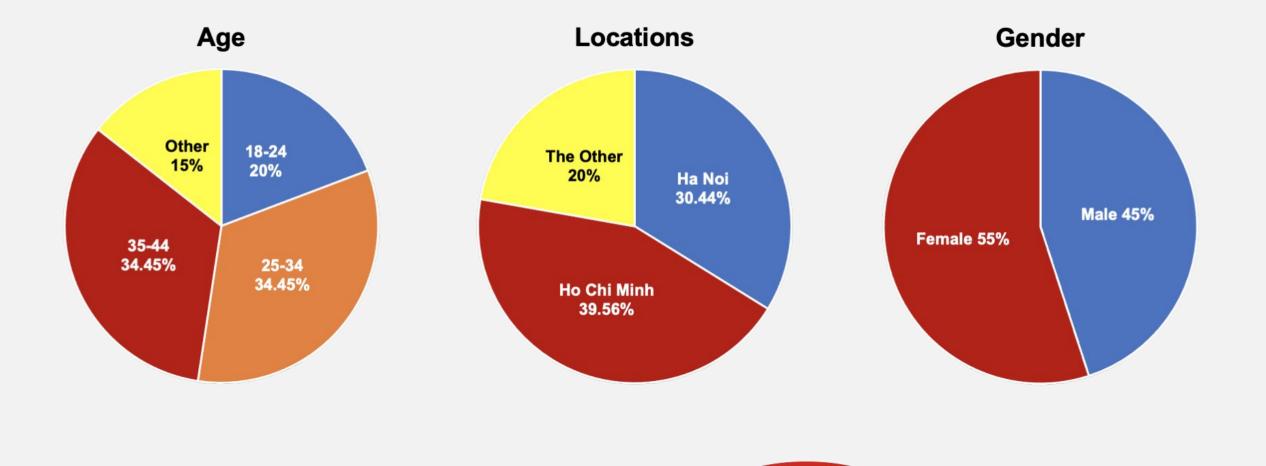
Multi-platform channels dominating the internet



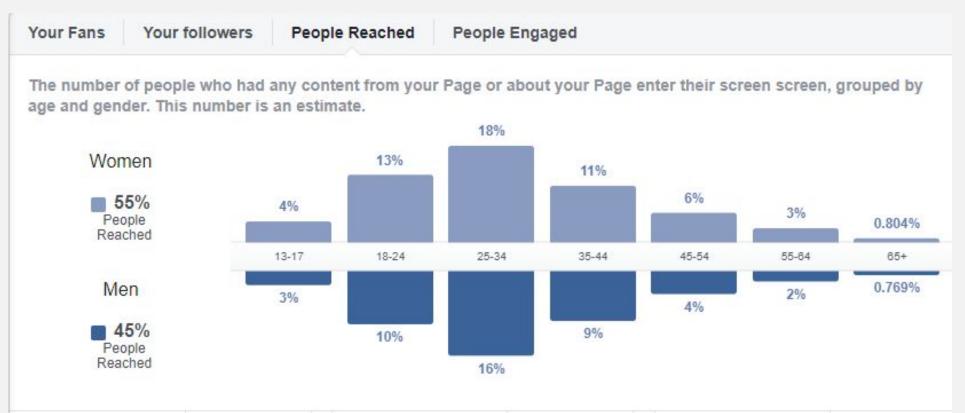
## The universe of increasing figures



## **Demographics**



## **Demographics - YAN News**



Country	People Reached	City	People Reached	Language	People Reached
Vietnam	41,598,217	Ho Chi Minh City, Vietn	6,031,202	Vietnamese	40,777,235
United States of America	594,931	Hanoi, Vietnam	2,893,544	English (US)	1,419,717
Japan	366,488	Hai Phong, Haiphong,	797,697	Traditional Chinese (Ta	762,651
Taiwan	322,605	Da Nang, Vietnam	727,584	English (UK)	321,414

## The Universe Of Web Publishing



Yan.vn

### THE BRIGHTER SIDE

Leading entertainment, knowledge & lifestyle news website for Vietnamese youth



Ohman.vn

LA MÓI VUI Social Network for Vietnamese men



Bestie.vn

### **BẠN THÂN PHÁI ĐẹP**

Fastest, most valuable and trustworthy news website for Vietnamese women

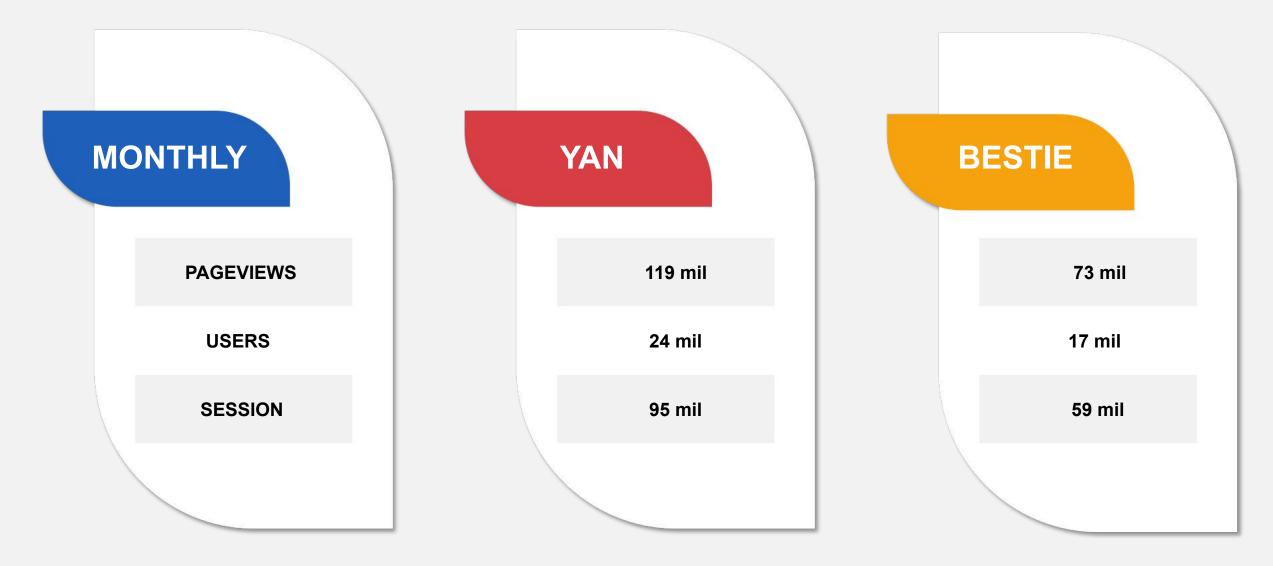


Dienanh.net

KHẢNG ĐỊNH NIỀM ĐAM MÊ DAN JSC. includes specific social network platform focus on film industry

## **Monthly Website Traffic**

200 mil pageviews | 45 mil users | 163 mil session



## The Universe Of Community Building

GDL JSC. is operated under YAN Group focusing on building Communities and Affiliate partnerships.



<u>Ở nhà vui thấy bà</u> Public community

FB group: 1.4M members



Những tấm chiếu mới Public community

FB group: 827.1k members

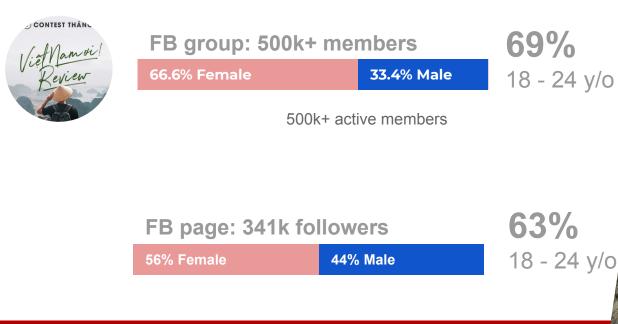


Môt Chút đáng yêu Public community

FB group: 214k members



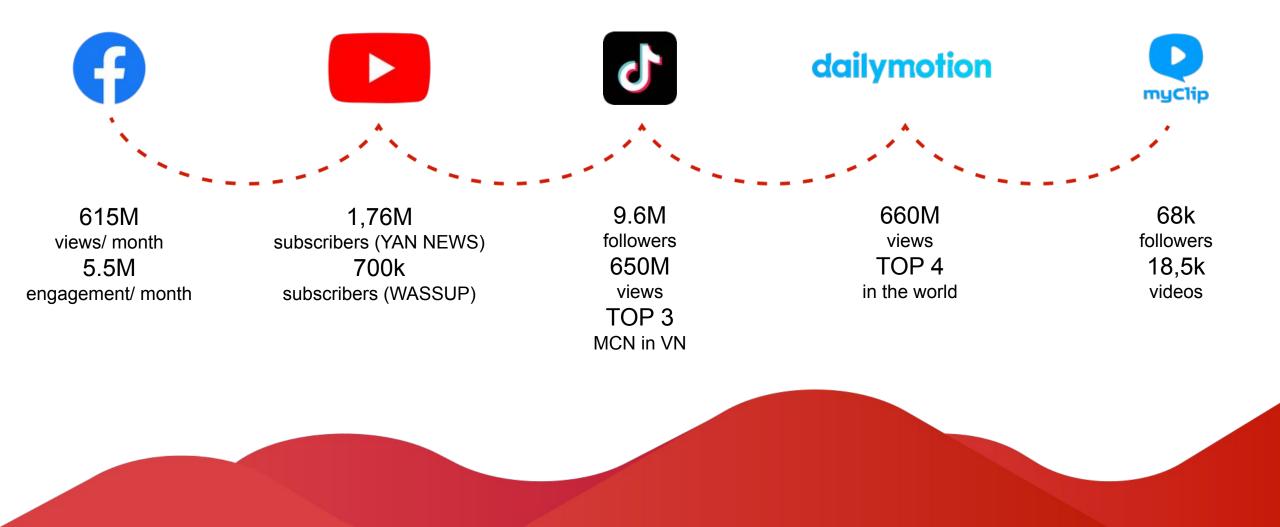
Việt Nam O'i is a public community with <u>facebook group</u> and <u>fanpage</u>, focusing on 5 topics: Culture, People, Scenic Spots, Cuisine, Pride.





## **The Universe Of Video Contents**

YAN DIGITAL is proudly to be the pro-active in creating engaging VIDEO CONTENTS such as: ENTERTAINMENT SHOWS | LIFESTYLE SHOWS | SITCOM & DRAMA | VIDEO FEATURES | BRAND VIDEOS | SOCIAL CONTENT for multiple platforms



## The universe of **Shows**

Ước Mơ Cùng YAN

Phục Vụ Đẳng Cấp 2\* MỘT NGÀY MỚI - 4 Men

MÔT NGÀY MỚI -

Chuyện Tình Yêu

4Women

Nhịp Điệu Phố



Sao Chat Cùng Sao

**TALKSHOW** 

Ghế Đỏ Chỉ Có Thể Là YAN Radio 88.8 Chuyện Tình Yêu

# Our CASE STUDIES



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## Miss Vietnam 2020



YAN is a *Premium Media Partner* with Miss Vietnam in 2020



YAN has run different promotional activities with different organization using multiple channels: fanpage, online banner, video, livestream, websites (most well-known sites are **yan.vn & bestie.vn**).



YAN hit the Press Conference's **livestream** at nearly **11.3mil views** just right after the event



The variations of channel usage allow YAN, YAN's partner and public figures connect with their fans and viewers as well as deliver their messages and promoting upcoming related events nationwide.





#### VÌ CỘNG ĐỔNG MẠNG VĂN MINH NHÂN ÁI SOCIAL Vietnam 12:00 22.11.2019 I Eb.com/tran.thanh.ne



## **SOCIAL FOR GOOD**



### YAN'S ROLE

As Facebook Media Partner, YAN proudly played role as **Video Production House** for the whole campaign SOCIAL FOR GOOD in the Covid-19 outbreak



### **KEY MESSAGE**

Chung tay đẩy lùi COVID-19 Joining hands to fight COVID-19



### PERFORMANCE

Produce **40% duration** of the Video Livestream Reached more than **16 million** people Viewed by **5.4 million** people Call for donation at **~495,000 USD** 

## YAN x FACEBOOK | VIDEO FOR VIETNAM

YAN was the Strategic Planning & Execution Agency for the Social Campaign called Video For Viet Nam with the hope to accompany the Vietnamese people in the journey of arousing national pride to promote the beauty of the country, attract visitors and support tourism recovery and development in the near future.

Key Message: each Vietnamese person is an ambassador representing culture, country and people of Vietnam.

Viet Nam Oi Community is the amplifying channels with **nearly 200 videos** joining the challenge in 2 weeks.

More than **160** international & domestic Celebrities & Video Creators, nearly **2.000 submissions** accepting challenge #VideoForVietNamChallenge to upload videos about Vietnam, nearly **2 mil views** for livestream on Oct 15<sup>th</sup>, more than **50 media partners** collaborating to spread out the campaign (from online to offline)



## **From Zero to Hero**

YAN has been promoting Confetti as Exclusive Distribution Partner

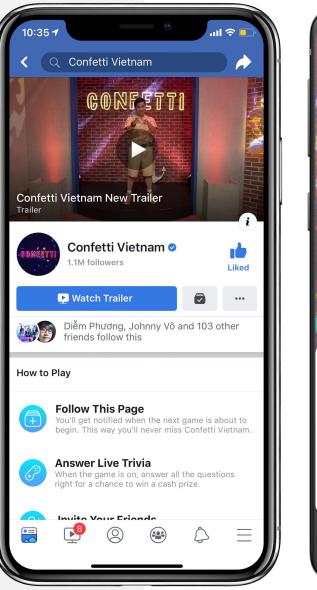
### Within 12 weeks



No.1 in Asia – Highest number of concurrent players: 207,000 real-time



2.5 million followers on Facebook: Confetti Vietnam





## **#Stopbullying UNICEF x YAN**





#### YAN News Published

Published 1 October 🔇

Việc bắt nạt về tinh thần gây ra những hậu quả vô cùng nghiêm trọng và dài lâu cho tất cả chúng ta và đặc biệt là trẻ nhỏ! Hãy chung tay để không đứa trẻ nào sợ đến trường vì bị bắt nạt!

CÁC NGHỆ SĨ ĐÃ LÊN TIẾNG, CÒN BẠN THÌ SAO?

Nói không với bắt nạt! YAN Digital hân hạnh là đối tác truyền thông chính thức của chiến dịch "Chấm dứt bắt nại" của UNICEF tại Việt Nam với mong muốn truyền tải thông điệp ý nghĩa này đến với hàng triệu bạn trẻ Việt Nam. #StopBullying





599,86947,785People reachedEngagements



...

Campaign was run with a total reach of **10** million impressions.



Campaign selected communication channels: fanpage, online banner, videos and websites (yan.vn and bestie.vn).



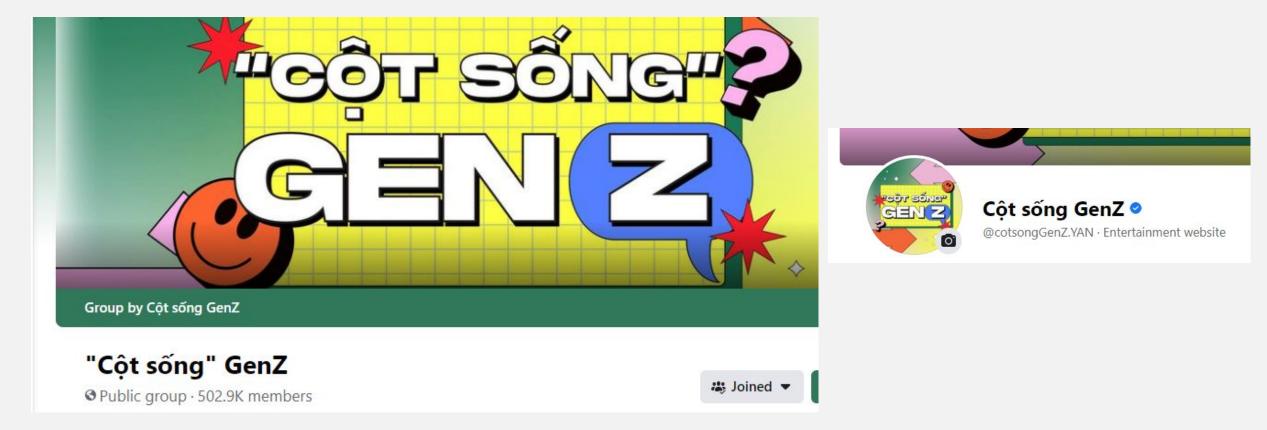
Campaign key points: Choi Siwon and Park Jaemin arrived in Da Nang as UNICEF ambassadors. <u>REF:</u> <u>https://www.facebook.com/yannews/videos/56</u> <u>3480264403801</u>

2.4K

93 comments 89 shares 305K views

## **Gen Z community development**

Most popular community for Generation Z in Vietnam (born after 1997). <u>https://www.facebook.com/groups/cotsonggenz</u>





501.0k members (The group was created in April 2021 Fastest growth community in Vietnam in 2021)

### **Case study: Affiliate**



....

Ta ngây dại tường nàng có tình cảm Nàng lạnh lùng dứt khoát bảo "đíeo nha"

Link mua con bach tuốc đó nè: https://gdl.vn/v1JSAy #Onhavulthayba Ånh: Trần Thanh Hài





000 11K

2.4K comments 390 shares

#### MONIN (VN) 오

Published by TK CO ( November 1 at 5:39 PM - C

HELLO NOVEMBER! ƯU ĐÃI MUA 1 TẠNG 1. 🎁 [English below]

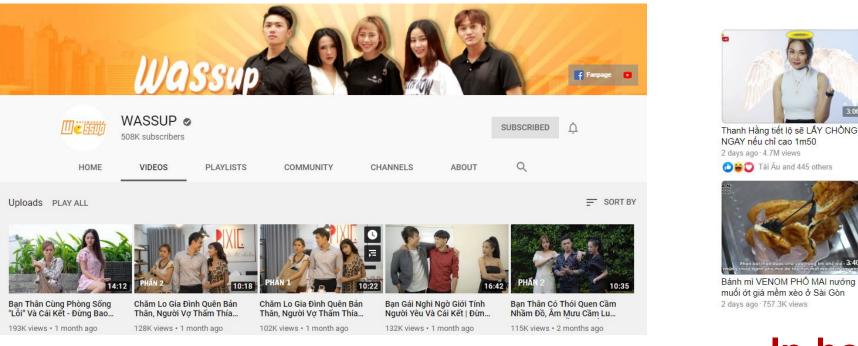
Chào đón mùa lễ hội cuối năm đang tới gần với cơ hội nhận ưu đãi mát tay từ MONIN với khuyển mãi " MUA 1 TĂNG 1" áp dụng cho tất cả hương vị của MONIN và duy nhất trên cửa hàng trực tuyến #Lazmall.

...

Nhanh tay mua bất kì dòng siro nào để nhận lấy 1 sản phẩm siro vị Chanh (1000ml) ở mục quà tặng! ... See more

See Translation











LyLy - mashup "24h - Không yêu đừng gây thương nhớ " 2 days ago · 344.6K views 1.5K others



Bánh mì VENOM PHÔ MAI nướng muối ớt giá mềm xèo ở Sài Gòn 2 days ago · 757.3K views

NHÌN MY KHÔNG KHÁC GÌ HỌA BÌ CỦA THUNG OUR 44 Dương Triệu Vũ bị phản dame vì ra MV không khác gì của Trung Quốc 2 days ago · 99K views

yêu đòi cưới và đẻ sớm

🖸 🗃 💟 Tường Vi and 868 others

2 days ago · 2.5M views



Dấu hiệu nhân biết NGƯỜI YÊU Đ CHÁN BAN! 2 days ago · 108.5K views

### **In-house production**

### Popular uploads

### PLAY ALL



Chủ Tịch Giả Điên Về Quê Thử Lòng Vợ Sắp Cưới Và C...

5.6M views · 3 months ago

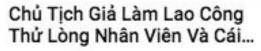


Người Yêu Chủ Tịch Làm Xước Siêu Xe Bị Tát Và Cái...

4.2M views · 3 months ago

### Nữ Chủ Tịch Quay Về Báo Đáp Ân Nhân Và Cái Kết -...

3.9M views • 2 months ago CC



3.1M views • 3 months ago



2.5M views ·

CC

## APPENDIX

## - sample works that may fit NOVA Group



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### Some Video production samples that may fit NOVA Group

YAN WINE SOMMELIER x CEOs – Wine dinner recap https://drive.google.com/file/d/1Bm-LYPEm\_BbZT6kzNv1m30Cu0Gq0ncul/view

CELEB MASTERCHEF – Interview (do be released, do not send out yet) https://drive.google.com/file/d/15wMUel3N8qa11Aox5fZOAVoyahOJB0gd/view

YAN x FLOW YACHT – event recap https://www.facebook.com/FLOWSGN/videos/2335629063376127/

YAN x UNICEF ft. Siwon & VN CELEBS – Shout outs

https://www.facebook.com/yannews/videos/563480264403801

ANANTARA RESORT - Food news feature

https://l.facebook.com/l.php?u=https%3A%2F%2Fwww.yan.vn%2Fanantara-hoi-an-resort-to-ch uc-chuong-trinh-am-thuc-phong-cach-ma-cau-208480.html&h=AT2fwScPfXEFFtbCVjoQrTR6e9 gvFUxadxvmydA37wxu2EPttNL35sywxiKDwx1yYQgcnjQSYgMJpXGQ4m6mYl6U\_955rFJW1u xZrmaoyfgE3VZZnIN0gWcd0fXbp-I9v0M&s=1

VIETNAM FASHION WEEK – Event photo and video feature https://www.yan.vn/vifw-2020-dinh-nghia-moi-ve-vi-tri-cua-nganh-thoi-trang-viet-250995.html

## THANK YOU



YAN Digital JSC. - <u>contact@yan.vn</u> 028 7305 0788 Head Office: 38/6A Nguyen Van Troi W15 Phu Nhuan District - HCMC



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