# **Ray Hakim**

### Chief marketing officer / Marketing manager

As a social media expert, I create brands and aid small and medium-sized companies in approaching the social media space. with the development and execution of marketing and advertising initiatives.



+961 81447077 📍 jeita, lebanon 👖 16 July, 1999 🔀 rayhakim55@gmail.com WORK EXPERIENCE: SKILLS: founder / CMO. SEO /SEM PPC/ads itbedigitalmarketing agency Planning 06/2020 - 07/2022 kaslik.lebanon itbe is a digital marketing agnecy founded in 2020 where it help small and medium businesses grow on social media platforms Achievements/Tasks

- Developed, implemented and managed social media strategies.
- Produced marketing copy to advertise products, promoting businesses with writing blogs and creating content around industry-related topics
- Managed and had overseen social media content
- Measured the success of every social media campaign.
- Staved up to date with the latest social media trends and practices.
- Worked with copywriters and designers to ensure content is informative and appealing.
- Collaborated with Marketing, Sales and Product Development teams.
- Communicated with industry professionals and influencers via social media to create a strong network.
- Hired and train others in the team.
- Monitored SEO and user engagement and applied content optimization

contact : Charbel haddad : company director - +96181950110

#### shop manager. pet world inc.

05/2015 - 03/2019

Antelias, Lebanon

pet world is a pet veterinary and shop for pets (family business) Achievements/Tasks

- recruiting, training, supervising staff
- managing budgets
- maintaining statistical and financial records.
- dealing with customer gueries and complains
- overseeing pricing and stock control

contact : Pierre al hakim - +96103379688

## **EDUCATION:**

#### **Baccalaureate of science economics** program: Lycee de ville

04/2002 - 06/2017

Courses

Zouk mosbeh, Lebanon

Economics

- Mathematics
- Sociology
- Science



## PERSONAL PROJECTS:

#### thecollector.lb (07/2020 - 07/2022)

e-commerce store

#### itbemarketingagency (06/2020 - 07/2022)

- brands and businesses I worked with :
- 1 all brands factory outlet: {clothing brands} https://www.instagram.com/allbrandsfactoryoutlet.
- 2 Euro brands: {clothing brands} -۲ https://www.instagram.com/eurobrannds/.
- 3 Ana wivak cafe: {restaurant} https://www.instagram.com/anawiyakcafe/.
- 4 El puerto.lb https://www.instagram.com/elpuerto.lb/.
- 5 Raven tattoo supply: {tattoo supply shop} https://www.instagram.com/raventattoosupply/.
- 6 Hussein mistrah tattoos: {tattoo artist} https://www.instagram.com/hussein.mistrah.tattoos/.
- 7 skewers.lb: { restaurant } https://www.instagram.com/skewers.lb/
- 8 Montemarehotellb: {hotel} https://www.instagram.com/montemarehotellb/
- 9 Techlandleb: { electronics store } https://www.instagram.com/techlandleb/

## **ACHIEVEMENTS:**

#### Google ads search certification (08/2022 - Present)

A Google Ads certification allows individuals to demonstrate that Google recognizes them as an expert in online advertising.

#### Google Analytics certification (09/2022 - Present)

Showcase your ability to use Google Analytics 4 to gain valuable insights and make marketing decisions

#### Google fundamentals of digital marketing (09/2022 - Present)

fundamentals of digital marketing certification demonstrate that Google recognizes them as an expert in business strategy, content marketing, email marketing display advertising, analytics, and data insights.

## LANGUAGES:

Arabic Native or Bilingual Proficiency

english Full Professional Proficiency french Full Professional Proficiency